

Bid No. 13-28
Town of Groton, Connecticut 06340

Police Vehicles

4/18/2013

2:30 PM

	MHQ Municipal Vehicles (Marlborough, MA)	Vehicle Leasing Associates, LLC	Imperial Ford and Imperial Municipal Partners
One (1) New 2013 Ford Taurus SEL Sedan (Administrative)	25,270.00	475.00/month x 36 month lease = 17,100.00	25,540.00
Delivery (days ARO)	60 days for an ordered unit. Will be sooner if unit is in stock or pre-ordered.	60 days after receipt of order	6 weeks from RPO
Percentage discount off MSRP for any additional options:	8% (Ford)	N/A	see bid (Quote #2)
Discount extended through the Town service life of the vehicle for equipment repair parts - Percentage discount:	38% (Whelen)	N/A	see bid (Quote #2)
One (1) New 2013 Ford Utility Police Interceptor (Patrol)	36,290.00 (see exceptions #1)	445.00/month x 48 month lease = 21,360.00 (BUT, description of item is 2013 Ford Taurus SEL Sedan (Administrative))	38,314.70
Delivery (days ARO)	60 - 90 days	60 days after receipt of order	6 weeks from RPO
Percentage discount off MSRP for any additional options:	8% (Ford)	N/A	see bid (Quote #3)
Discount extended through the Town service life of the vehicle for equipment repair parts - Percentage discount:	38% (Whelen)	N/A	see bid (Quote #3)
One (1) New 2013 Ford Police Interceptor Sedan (Patrol)	32,423.00 (see exceptions #2)	415.00/month x 60 month lease = 24,900.00 (BUT, description of item is 2013 Ford Taurus SEL Sedan (Administrative))	34,742.70
Delivery (days ARO)	60 - 90 days	60 days after receipt of order	6 weeks from RPO
Percentage discount off MSRP for any options not listed in specs:	8% (Ford)	N/A	see bid (Quote #1)
Discount extended through the Town service life of the vehicle for equipment repair parts - Percentage discount:	38% (Whelen)	N/A	see bid (Quote #1)
Less Trade-in Vehicles as follows:			
6GRO - 2007 Ford Crown Vic (2FAFP71WX7X1049) mileage=135,842	1,500.00	not bid	900.00
837PSL - 2001 Ford Crown Vic (2FAFP71W31X50677) mileage=72,462	750.00	not bid	300.00

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MHQ Municipal Vehicles Exception #1 to Utility Bid:

- * When ordering option code 66A (Front headlamp lighting solution) from Ford, option 86P (pre-drilled headlight housings) is not available. This bid includes option 66A
- * When ordering option 55B (BLIS: blind spot monitoring with cross traffic alert), option 21B (Rearview camera) is required by Ford. In addition, when 21B is required, 53M (SYNC basic) is required as well by Ford. This bid includes all three items.
- * Under the heading of "Equipment & Modifications" we have bid a single drawer Truckvault system with padding and drawer lock for weapons storage.
- * There is no factory gate release button offered in the Interceptor Utility. If an electric trunk release is required, this will void the factory warranty and we would need a waiver signed.
- * We have contacted our local Motorola representative and he states that he cannot provide the requested radio in the bid. This will have to go through your local Motorola representative for your area. Please refer to bid for name and phone #.

MHQ Municipal Vehicles Exception #2 to Sedan Bid:

- * When ordering option 661 (Front headlamp lighting solution) from Ford, option 13P (pre-drilled headlight housings) is not available. This bid includes option 661
- * When ordering option 55B (BLIS: blind spot monitoring with cross traffic alert), option 549 (heated mirrors) not applicable, BLIS mirrors are heated)
- * We have contacted our local Motorola representative and he states that he cannot provide the requested radio in the bid. This will have to go through your local Motorola representative for your area. Please refer to bid for name and phone #.